

LAND INFORMATION WORKSHEET

1. WHAT IS THE HIGHEST AND BEST USE? _____
2. WHAT MUST BE DONE TO DEVELOP THE PROPERTY TO THE HIGHEST AND BEST USE? _____
 - A. What is the cost? _____
3. WHAT IS THE HISTORY OF THE PROPERTY? _____
 - A. Floods-flood zone _____
 - B. Toxic Waste _____
 - C. Previous sales and dollars amounts of sales _____
4. HOW MANY SIMILAR PROPERTIES ARE FOR SALE OR HAVE BEEN SOLD IN THE AREA? _____
 - A. What is the asking price or sales price of such a property? _____
5. WHY WOULD THERE BE A MARKET FOR THE PROPERTY? _____
6. WHAT PERMITS FOR DEVELOPMENT HAVE BEEN OBTAINED? _____
7. WHAT ADDITIONAL PERMITS ARE NEEDED FOR CONSTRUCTION, AND FROM WHOM? _____

8. WHAT IMPROVEMENTS HAVE BEEN COMPLETED TO DATE? _____
 - A. Roads _____
 - B. Paving _____
 - C. Curbs _____
 - D. Sidewalks _____
 - E. Water _____
 - F. Sewer systems _____
 - G. Power _____
9. WHAT IS THE TOTAL NUMBER OF LOTS (IF APPLICABLE) IN THE SUBDIVISION? _____
 - A. How many have been sold? _____
 - B. How many have been improved? _____
 - C. What type of structures were erected? _____
 - D. Are there building restrictions or zoning problems? _____
 - E. What is the approximate age of the subdivision? _____
 - F. When was it approved? _____
 - G. When was it completed? _____